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—GUSTAVO MANTEO, GENERAL DIRECTOR, HUTCHINSON

ABOUT THE COMPANY.

Based in Argentina, Hutchinson is a leading manufacturer of rubber auto parts. The company supplies fluid transfer, vibration, acoustical and thermal insulation, and precision sealing systems to automotive original equipment manufacturers (OEMs) worldwide, including Ford, Peugeot, and Toyota.

Hutchinson is part of the Hutchinson Group, which was founded in 1853 and has more than 100 plants around the world. In 1996, the Hutchinson Group acquired several automotive suppliers—including Linen, Ertec, and Cestari—and centralized its automotive operations in Martinez, a province of Buenos Aires.

HUTCHINSON TAKES CONTROL WITH INFOR ERP XA

SETTING THE STRATEGY.

Because the automotive supply industry is extremely competitive, Hutchinson needed an enterprise resource planning (ERP) solution that would help the company compete more effectively in the global marketplace.

Specifically, Hutchinson needed a solution that would help the company immediately address local regulatory and reporting requirements, improve inventory management, reduce replenishment and overstock costs, and eliminate manual and redundant business processes.

GETTING BUSINESS SPECIFIC.

Hutchinson chose Infor™ ERP XA for a number of reasons, one of which was the solution's ability to support multiple languages, currencies, and time zones.

Infor ERP XA was implemented by CIMATIC, an Infor channel partner. Now, Hutchinson is able to handle all types of transactions with any of its own locations, as well as with customers and suppliers worldwide.

"Infor ERP XA improves our inventory management while reducing replenishment and overstock costs, and eliminates manual and redundant business processes to boost efficiency," says Gustavo Manteo, general director, Hutchinson.

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SEEING RESULTS.

Since implementing Infor ERP XA, Hutchinson has streamlined its Argentine manufacturing operations and improved global collaboration, cutting costs, inventory, and redundant business processes worldwide.

In addition, Infor ERP XA has helped Hutchinson increase customer satisfaction, decrease stock, increase inventory visibility, and improve lead times and operational efficiency.

THERE IS A BETTER WAY.

At Infor, we work with a core belief. We believe in the customer. We believe that the customer is seeking a better, more collaborative relationship with its business software provider. And a new breed of business software: created for evolution, not revolution. Software that's simple to buy, easy to deploy and convenient to manage. Our 70,000 customers in more than 100 countries stand with us. We look forward to your sharing in the results of our belief. There is a better way. For additional information, visit www.infor.com.

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The Infor logo consists of the word "INFOR" in a bold, sans-serif font. The letters "I", "N", "F", and "O" are black, while the letters "R" and "A" are red. A small trademark symbol (TM) is located to the upper right of the "R".