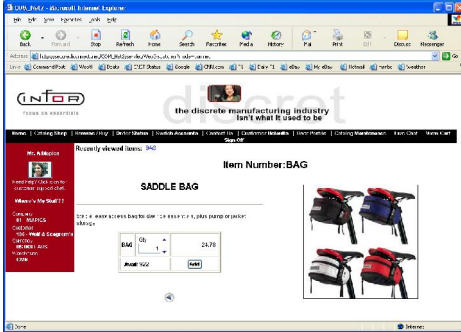




focus on essentials

manufacturing essentials



COM_Net2: Integrated eCommerce for Infor XA

➔ solutions: eCommerce

COM_Net2 provides Infor XA customers with a **Web/Wireless** sell-side eCommerce solution.

eCommerce is the hottest topic today. Why? Because in today's marketplace, it's a competitive necessity. In short, you must be on the Internet if your competition is. And you must be on the Internet if your competition is not.

eCommerce can have significant affects on the Key Business Drivers at your company. It can help to increase sales, improve customer service, and decrease costs all at the same time. A compelling value case is that the cost of an 'e' order is far less than a paper order. Often, an eCommerce initiative will help reduce back orders, while minimizing returns.

If eCommerce is so beneficial, why isn't every manufacturing company doing it TODAY? Common concerns are that of security, online response time, and difficulty integrating an eCommerce system into the backbone ERP system.

Lucky for you, there's Infor XA COM_Net2...the Infor XA solution for conducting B2B (Business-to-Business) transactions over the Internet. COM_Net2 leverages your existing Infor XA Customer Order Management (COM) logic and files to extend your business beyond your four walls.

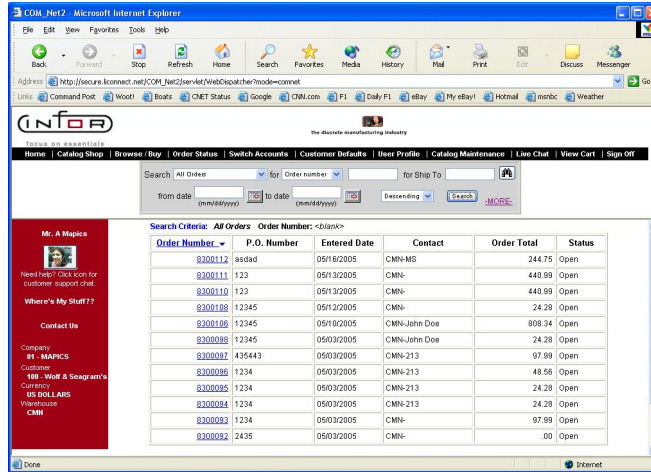
Designed especially for Infor XA users who want to offer online customer service instantly, COM_Net2 offers necessary COM functions optimized for the Internet, without the need to deploy software or training to end-users.

Simply stated, COM_Net2 provides a direct, interactive interface between you and your customers. Fully integrated with Infor XA, COM_Net2 provides real-time online order tracking and item information to customers 24 hours a day, 7 days a week.

Essentially, COM_Net2 can establish your eCommerce presence immediately, provide speedy response time, and offer you solid security.

data sheet

➔ solutions:
Order Status



Features

Order Status/Tracking

Order Status and Tracking options enable your customers to check on their Open, Backorder, and Completed Orders, as well as Quotations and Credit Memos. Details of each shipment are available and can be linked to carrier tracking data (UPS, FedEx, etc.) home pages for the most current shipping information available.

Electronic Product Catalog

Whether shopping or browsing, your customers will have the ability to Search by Item Number, Item Description, or Foreign Language Description to see Item Data and any additional graphic and marketing information. Depending on your tailoring options, they may be able to view inventory availability and price.

The Electronic Product Catalog is easy to navigate, and creates a friendly shopping experience for your customers. Simply click on a product of interest to obtain a description and full view of the item. After viewing a picture of the product, clicking on the 'More Info' button will quickly offer more detailed information. Instantly add an item to your shopping cart by clicking 'add', and easily revert back to the product selection to continue shopping.

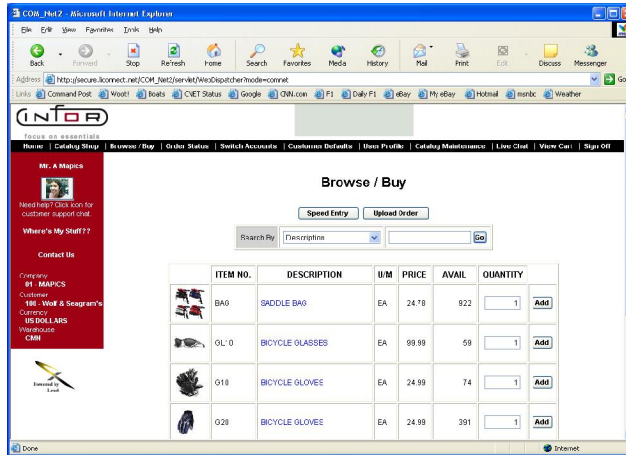
Enhance Customer Service

COM_Net2 enables customers to order products and perform inquiries about products 7 days a week, 24 hours a day. It also provides customers instant access to specific pricing, inventory availability, back order status, and product specification with an easy to use interface.

COM_Net2
provides Real-
Time Order Status
and Shipment
Tracking.

➔ solutions:

Enter Web Orders



Flexible Entry

Know the part number? Pop up the speed entry window and key it in our **“Speed Entry”** mode. Want real speed? **Upload a Spreadsheet** with the items you wish to order. They are instantly priced and placed in the shopping cart

This attractive catalog interface is your sales floor. COM_Net2 technology allows you to merchandise your products and customize the appearance to reflect the personality of your company.

Copy an Order

Do your customers want to place repeat orders? If so, this usually means going through the catalog and ordering process all over again. With COM_Net2’s order templates, this time-consuming task is not necessary. The order template ‘remembers’ any order your customer previously placed, and allows them to re-order items with a few clicks. They can even make any necessary changes.

Order/Quote Entry

When entering orders, your customers can search for or enter in their Customer Item Number, Industry Item Number, or your Item Number. Because COM_Net2 uses the existing COM pricing logic, each customer will see only their own pricing. If tailored to do so, the order quantity can be validated against inventory, provide Available to Promise information, and even allow for selection of substitute items. When completing the order, your customers can select from a list of their ship-to addresses and even override the default ship-to with an entirely new address. Additionally, space is provided for them to enter in any specific Line and Order Comments.

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provides Real-
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and Shipment
Tracking.

➔ solutions:

Salesrep Tool



Salesrep Automation

Need to improve the productivity and timeliness of your salereps? The COM_Net2 power can also be leveraged as a salesrep automation tool. Deployed to your sales team, they can enter and price orders on behalf of their customers and view their customer's order status WHILE ON THE ROAD!

Wireless Connectivity

On the road, and need a price quote? Want to check an open order? Stay connected to the information you need, from anywhere, at anytime! Tap into COM data from your choice of wireless devices, use a PDA (Personal Digital Assistant) to perform inquiries, and obtain crucial sales data for your customers. In a matter of seconds, you can have real-time access into item availability and customer-specific pricing, as well as open or completed order status. Leveraging wireless technology, this can be done without picking up the phone or dialing into the Internet

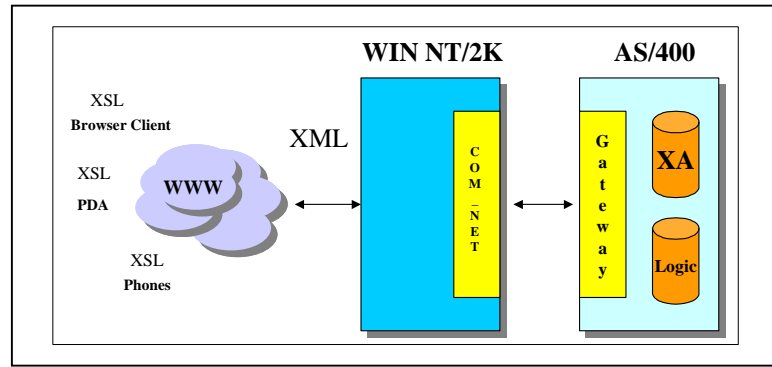
User Administration

The extensive user administration capabilities allow you to define which functions each of your end users can access, such as Order Status, Order Entry, and Product Inquiry. Within each of those functions, you have more specific options to offer your users, such as the authority to Override Price (for your Salesreps), View Inventory, View Available to Promise, and to place the order via Credit Card.

Print and Reporting Capabilities

COM_Net2 allows your customers and salesreps to print out their Order Lists and Order Confirmation Information.

Allow your Salesreps to place orders and check status from Wireless Devices!



→ solutions:
Fast and Secure

Innovative Technology, Real-Time Data

COM_Net2's native Java NT/2K engine sends real-time requests for data to Infor XA. The information is returned to the NT/2K server, converted to industry standard **XML** and merged with the appropriate **XSL** style sheet that contains the presentation format. Style sheets can be created for any output device such as PDAs and wireless phones.

Simply put, the NT/2K server stands between your AS/400/iSeries and the Internet. It brokers transaction requests to your Infor XA system and assures that even though you have real-time information, the AS/400/iSeries is not directly on the Internet.

COM_Net2 is **Real-Time**. It uses one database, your Infor XA COM database. No synchronizations. No out of date information. No "Brand X" Data base administrator is necessary. All this adds up to ONE proven, real-time answer to B2B eCommerce. COM_Net2.

Secure

Although COM_Net2 provides real-time access to Infor XA COM data and business logic, the COM_Net2 user does not sign on to the AS/400/iSeries! An authentication file on the COM_Net2 server relates a web exposed User ID and Password to the customer number in COM. COM_Net2 supports both secure (SSL) and non-secure implementation and coexists with many firewall topologies.

Scalable and Flexible

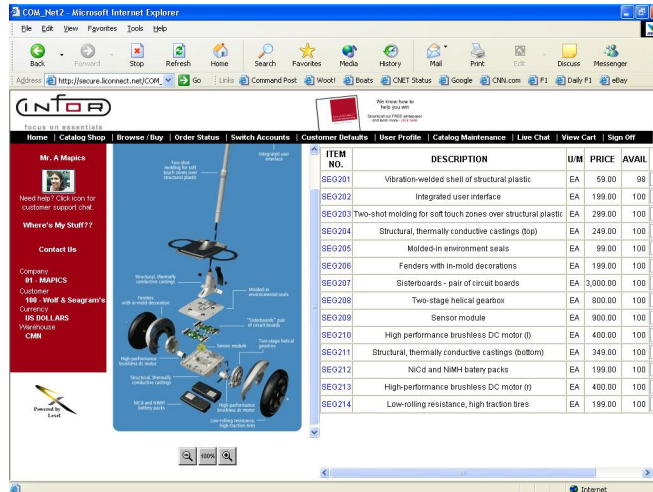
COM_Net2 is both scalable and flexible in that it can be made to suit the individual needs of different companies. As your company grows, COM_Net2 can be connected to multiple Infor XA environments on the same or multiple AS/400/iSeries machines. You have the flexibility to create a customized infrastructure, even tailoring the language to specific catalogs for specific environments for specific customers!

Fully Integrated and Supported

Infor XA COM_Net2 is the only eCommerce solution that is fully integrated with your existing Infor XA system and is fully supported by the Infor support line

**XML/XSL
technology allows
easy
customization
and provides high
performance.**

➔ solutions:
Expandable



Go Live with Install Pak!

Purchase Install Pak, and get help from the experts! Have a COM_Net2 expert visit your site to install, setup and help customize your interface. After installation, our experts will train your staff, leaving your team with a working system and the solid “know how” of managing COM_Net2...in less than 2 days!

Additional Add-on Applications

Leverage COM_Net2's real-time integration to Infor XA COM with the following advanced add-on applications provided by Lexel Corporation (www.lexel.com)

- Advanced Catalog
 - Hierarchical Catalog
 - Order From Graphic Support
 - Guided Selling Wizard
 - Suggestive Sell
 - Click Stream Analysis
- B2C
 - Support for Retail Customers
 - No Customer Master Record
 - Interfaces
 - Credit Cards
 - Freight
 - Sales Tax
- COM_Net2 Development Kit
 - Add your own Applications

Additional
Advanced
Applications can
take your site to
new levels.

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